

Miller Wenhold Capitol Strategies, LLC

GOVERNMENT AFFAIRS AND GRASSROOTS ADVOCACY





Firm Profile

At Miller/Wenhold Capitol Strategies, we believe the most important quality that a government affairs firm can offer a client is trust. This trust is built on results, a principle our firm was founded on. Reputation, Relationships, Results, the three R's of politics, are what you seek and what you get with Miller/Wenhold Capitol Strategies!

Miller/Wenhold Capitol Strategies provides clients with a hands-on, personal relationship. We realize each client is different and each strategy has to be different to fit your specific needs. That is why we pride ourselves on working closely with you to devise a strategy that best fits your needs and your business model.

At Miller/Wenhold, we pride ourselves on having a diverse team of experienced experts at all levels of government, politics, grassroots, training, coalition building, association representation, and federal procurement. With over 85 years of experience among the team, we provide our clients with the knowledge and expertise they need to be effective in Washington.

Our firm's philosophy is centered around a close family-style relationship we build with clients. This family style approach to our business allows us a better opportunity to know you and you us. This approach gives us better insight into who you are and what your needs are, not from a business standpoint, but from a personal standpoint. We believe this has helped us achieve greater success over the years for our clients, because we know who they are beyond the boardroom.

Reputations, Relationships, Results ... That's Miller/Wenhold

Reputation

We pride ourselves on having an excellent reputation with policy makers. We put that reputation to work for you.

Relationships

We believe that strong relationships with our clients and policy makers are fundamental to providing responsive representation. We put those relationships to work for you.

Results

We understand that at the end of the day the job must get done. We get the results you need. This combination of experience and personal attention gives our clients the competitive edge in achieving results.



MILLER/WENHOLD CAPITOL
STRATEGIES IS MORE THAN JUST
A SMALL BUSINESS, WE'RE
AN INTEGRAL PART OF OUR
COMMUNITY.

"TO GRASP AND HOLD A VISION.

THAT IS THE VERY ESSENCE OF SUCCESSFUL

LEADERSHIP."

WHY MILLER/WENHOLD?

Values

The bottom line for Miller/Wenhold is client success. We believe that an interactive relationship between the client and our firm builds a foundation for victory. Working together and utilizing our combined resources of intelligence, access, and aggressively advocating for your needs; Miller/Wenhold has a distinguished record of producing results for those we represent.

Experience

Generating support and interest in your issue whether at the federal or state level depends on understanding the political system. Our success is based on years of experience, which is why Miller/Wenhold is so effective at all levels of government.

Credibility

The best way to earn credibility in government relations is through years of hard work. Miller/Wenhold is made up of professional advocates with impeccable reputations for devising creative solutions to complex issues. We team with our clients to create strategies and messages that make sense to key decision-makers.

Results

Results matter! At Miller/Wenhold Capitol Strategies, we believe in success. We work every day to make that a reality for you and your issues.

Miller/Wenhold Capitol Strategies is more than just a small business; we are an integral part of our community. As every small business owner knows, building a successful business isn't just about turning a profit, it's also about being an active leader in your community. Community involvement is at the core of who we are and what we do; not because we have to, but because we want to.

Miller/Wenhold actively pursues pro bono clients each year. We understand that every voice needs to be heard, and that is why it's part of our mission to help make that happen. Charity is also part of the Miller/Wenhold philosophy. To that end, our firm dedicates its time and resources to ensuring men and women who need help getting back into the workforce have that opportunity through the Capitol PurSuit Drive. We also ensure that kids have a fighting shot at success through our efforts with the Hoops For Youth Foundation.









When you hire Miller/Wenhold Capitol Strategies, you get the benefit and experience of hiring the entire team. You don't get a single person working on your issue, you get an entire team devoted to your issues and needs. Our team is dedicated to working with you on understanding how Washington really works. Once you understand that, then we are ready to begin working with you to tackle the complex issues you face. It is then that we can begin to help you deliver an effective message to key policy makers in Washington. Our practice specialties include:

Transportation

Public Private Partnerships

Government Contracting

Healthcare

Small Business

Appropriations

Education

Telecommunications

Association & Non-Profits

Grassroots & Grasstops

Building & Construction

Aviation

State Lobbying



"EFFORTS AND COURAGE ARE NOT ENOUGH WITHOUT PURPOSE AND DIRECTION."

- President John F. Kennedy

MEET OUR TEAM



Paul A. Miller, PLC Chairman & CEO

In 2005, Paul was elected the youngest President of the American League of Lobbyists, the national association representing the lobbying profession. Paul has vast experience in the lobbying profession and in January of 2006, he introduced the first lobbying certificate program for the profession. In addition to his professional life, Paul believes that giving back to the community is an important part of any business. That is why in 1999 Paul created the Hoops for Youth Foundation, which pits members of Congress vs. lobbyists each year in an effort to raise money for children's charities in the Washington, D.C. area.



Dave Wenhold, PLC, CAE President

Dave grew up in Portsmouth, New Hampshire and received his B.A. in Political Science from Keene State College in New Hampshire. Dave then served as an aide for U.S. Senator Warren Rudman. After working for Rudman, he worked on many political campaigns at the federal, state and local levels. In addition to his work for Miller/Wenhold, Dave served as President of the American League of Lobbyists from 2008-2010. He is the founder of the ALL Capitol PurSuit Drive that holds an annual clothing drive on Capitol Hill for those Americans trying to re-enter the workforce. In 2008, Dave was selected with three other lobbyists and named as one of the most effective association lobbyists in Washington by Association Trends. In 2013, he was selected as the Government Relations Professional of the year by AGRP.



Kenneth W. Butler, PLC Senior Partner

Ken was born and raised in Pennsylvania and came to Washington in 1968 to attend The George Washington University. He worked his way through college working part-time for the then Minority Leader of the United States Senate from Pennsylvania, Hugh Scott. When Senator Scott retired in 1976, a second term Member of the U.S. House of Representatives, Bud Shuster, hired him as his Legislative Director. With that experience, Ken was appointed by President Ronald Reagan in 1984 as the Associate Administrator for Budget and Policy to the Urban Mass Transportation Administration (UMTA). In that position he took the lead in pushing for public private partnerships and established the Office of Private Sector Initiatives, which to this day, serves as a model for government working to involve the private sector in public transportation. Ken has been providing transportation advice to clients for 27 years.



Amanda Kadilak Senior Associate

Senior Associate Amanda Kadilak tracks developments in Congress by attending Congressional hearings and monitoring legislation. Amanda has experience navigating the intricacies of the offices of Members and of the committee staff, and has arranged a number of very successful and productive high-level meetings for clients. With a strong background in writing, she prepares concise, issue-based briefs and broader legislative reports, as well as periodic newsletters, official correspondence, and more. She also researches other areas of client interest and responds to client inquiries. Ms. Kadilak interned for two summers at the U.S. Department of State Headquarters, at the Office of European and Eurasian Affairs, in Washington, D.C. She worked on foreign policy matters, official correspondence, state events, Congressional confirmation hearings and daily operations. Amanda graduated with honors from Randolph-Macon College in Ashland, VA with degrees in Political Science and International Relations. Amanda has earned her Professional Lobbying Certification (PLC) from the American League of Lobbyists.



Mike Zagami Associate

Mike grew up in Rockville, Maryland and attended high school at Georgetown Prep, where he co-founded and served as co-Editor-in-Chief of the school's quarterly political magazine, Political Review. Mike attended college at The American University, where he graduated summa cum laude with an interdisciplinary degree in Communication, Legal Institutions, Economics and Government, and a minor in Business Administration. Mike served as a Press Intern to U.S. Senator Christopher Dodd, and he has worked in the government affairs department of the Intelligent Transportation Society of America. Mike spent a number of years working in the automotive industry. He began his automotive career in high school, when he spent four years working for a local dealership. In college, Mike interned for Toyota's corporate office in Glen Burnie, Maryland, and was hired by the company upon graduation. He has worked at both Toyota's corporate headquarters in Torrance, California, and the company's Cincinnati, Ohio regional office. Mike currently serves as an Associate for Miller/Wenhold Capitol Strategies.



Pax Wade
Iunior Associate

Pax is a native of Raleigh, North Carolina, where she volunteered her time recurrently on federal and state campaigns, and through various community and service related initiatives. She graduated Cum Laude from East Carolina University with a degree in Political Science and Public Administration, focusing on Public and Domestic Policy. Pax served on several government affairs committees during her time in college, aiding her in forming relationships and understanding the legislative process. Pax has spent a number of years working in both the non-profit and healthcare sectors. She most recently worked at the Humane Society Legislative Fund where she led social media outreach programs and researched and compiled relevant information on legislation and upcoming political campaigns. Prior to that, she worked with the Scott-Free Foundation as well as a large regional hospital in North Carolina. During her time at the hospital, she worked closely with the Chief of Administration, aiding him in research regarding medical billing and Medicare initiatives. Pax currently serves as Miller/Wenhold's newest associate and is eager to delve deeper into the public policy arena.

MILLER/WENHOLD WAS FOUNDED IN 2002 TO PROVIDE CLIENT FRIENDLY GOVERNMENT AFFAIRS SERVICES WITH A FIRM FOUNDATION.

WE HAVE ALWAYS BELIEVED IN DEVELOPING STRONG RELATIONSHIPS THAT LAST. AT MILLER/WENHOLD, THAT VALUE SERVES AS A CORNERSTONE.

WE WORK WITH OUR CLIENTS TO UNDERSTAND THEIR ISSUES AND DEVELOP A SUCCESSFUL STRATEGY THAT ACHIEVES RESULTS.

WE ARE PROUD OF THE WORK WE DO AND HOPE TO BE ABLE TO WORK WITH YOU ON ENSURING YOUR VOICE IS HEARD AND ISSUES ARE BEING ADDRESSED.

- PAUL A. MILLER AND DAVE WENHOLD



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